

ANNEX 2: CONSOLIDATED INCOME STATEMENT

	2009	2008	Variation	
	€M	€M	€M	%
Revenue	2,513.2	2,379.6	133.7	6
Other income	60.6	58.8	1.8	3
Materials consumed and other operating expenses	(1,237.4)	(1,151.4)	(86.0)	7
Personnel expenses	(1,006.9)	(977.8)	(29.0)	3
Results on non-current assets	(2.2)	(0.9)	(1.2)	NM
Gross operating profit (EBITDA)	327.4	308.2	19.2	6
Depreciations	(42.0)	(37.7)	(4.3)	11
Net operating profit (EBIT)	285.4	270.5	14.9	6
EBIT margin	11.4%	11.4%	--	--
Net financial result	(24.9)	(22.9)	(2.0)	9
Share of profits / (losses) of associates and other investees	0.2	3.5	(3.2)	NM
Profit before tax	260.7	251.1	9.7	4
Income tax expense	(62.7)	(65.0)	2.2	(3)
Profit for the period	198.0	186.1	11.9	6
Attributable to minority interests	(2.4)	(3.7)	1.3	(34)
Profit attributable to equity holders of the parent	195.6	182.4	13.2	7

Figures not audited.

ANNEX 3: INCOME STATEMENTS BY SEGMENTS

1. Solutions

	2009 €M	2008 €M	Variation €M	%
Revenue	1,826.7	1,750.5	76.2	4
Contribution margin	369.2	362.3	6.8	2
Contribution margin / Revenues	20.2%	20.7%	--	--
Share of profits / (losses) of associates	(0.1)	0.4	(0.5)	--
Profit for the segment	369.1	362.7	6.4	2

2. Services

	2009 €M	2008 €M	Variation €M	%
Revenue	686.6	629.1	57.5	9
Contribution margin	106.8	106.3	0.6	1
Contribution margin / Revenues	15.6%	16.9%	--	--
Share of profits / (losses) of associates	(0.1)	0.0	(0.1)	--
Profit for the segment	106.8	106.3	0.5	0

3. Consolidated Total

	2009 €M	2008 €M	Variation €M	%
Revenue	2,513.2	2,379.6	133.7	6
Consolidated contribution margin	476.0	468.6	7.4	2
Contribution margin / Revenues	18.9%	19.7%	--	--
Other non-distributable corporate expenses	(190.6)	(198.1)	7.5	(4)
Consolidated net operating profit (EBIT)	285.4	270.5	14.9	6

Figures not audited